



Business Summary

Partners 4 Health provides innovative, affordable solutions for complex health conditions by addressing the social determinants of health. Its results show improved health outcomes and lower costs, primarily by reducing emergency room visits and hospitalizations and increasing patient engagement.

Partners 4 Health is dedicated to implementing an integrated healthcare model for patients with multiple or complex medical conditions, often combined with behavioral health problems and socioeconomic challenges. The model integrates behavioral health and social support services with the medical care system and removes gaps and obstacles in the current healthcare delivery systems.

Partners 4 Health (P4H) was founded in 2014 by four Southeast Michigan Social Service agencies (Common Ground. Neighborhood Service Organization, Oakland Family Services and Southwest Solutions) who are experts in delivering evidence based behavioral health services. Partners 4 Health employs a multidisciplinary team of registered nurses and community health workers and is led by an executive director, medical adviser and program manager. The P4H model recognizes social determinants have a significant effect on the cost and success of the medical treatments that patients receive and we assist patients in overcoming these social determinant barriers. Our Registered Nurses and Community Health Workers provide home based services and work with patients who need assistance in the following areas:

- Medication Reconciliation
- Health Education/Health Coaching
- Completion of Clinical Assessment
- Navigation of Community Resources
- Person Centered Planning
- Assistance in capacity building and life skills development
- Facilitation of Health Care Partnerships

Operating Highlights

During the first year of service delivery, P4H has generated significant savings on most patients completing services with our team in our fee for success model. For the 12 months ended April 30, 2017 P4H had revenues of \$731,000, including \$81,000 in shared savings income. On the right is a summary example of savings:

Savings Through 12/31/2016

Prior Year Insurance Costs	Current Year Insurance Costs with P4H Service	P4H Generated Savings
\$1,074,767	\$725,055	\$349,712